Greetings!

It’s been four years since the last Pacific Logging Congress “In-The-Woods” Show in Washington State. Mark your calendars for September 19-22, 2001 for the 4th “In the Woods” show, which will be held on Longview Fibre Timberland, 35 miles west of downtown Portland on Hwy 26. The Benson Hotel will serve as the head-quarter hotel. To make room reservations call 888-523-6766, be sure to let them know you are with the Pacific Logging Congress group. To receive the discount rate, please make reservations before August 18.

The Pacific Logging Congress live “In-The-Woods” Show, is the largest active logging equipment show in the United States. Leading product lines will be actively demonstrated by more than 50 manufacturers and dealers, each representing the cutting edge of product development and innovation. The 2001 “In-The-Woods” Show will set the stage for a unique opportunity to learn and share with others the technology and innovation that will lead our industry into the future.

Attendance to the Pacific Logging Congress, “In-The-Woods” Show, is by registration only. You must have a paid ticket to attend. By sending in your show registration now, your attendance tickets will be mailed to you prior to the show. This will allow you the opportunity to drive to the bus site, present your ticket and get on the bus for the quick trip to the show site. Your registration must be received by September 1 in order for the passes to be mailed to you.

You may register for a one-day pass at $20 US per person or a 3-day pass at $50 US per person. So register now and you will receive up-to-the-minute information on the 2001 “In the Woods” show program and activities. On-site registration will be available at the bus parking area.

Show passes include:
• Access to all equipment demonstration areas and exhibitor displays.
• Tickets to Thursday Hosted Hospitality events.

You may also purchase tickets to the Reception and Banquet on Friday evening.

Please consider a contribution to the Pacific Logging Congress Education Fund. PLC will host an Education Day on September 19th, inviting over 3,000 students and teachers from Portland area schools to attend the show. This will provide our industry an opportunity to educate our youth and their teachers on the positive logging methods used in the forest industry today. Over the past three shows, PLC has hosted more than 10,000 children and teachers. Providing factual information about our most valuable renewable resource is the goal of the Pacific Logging Congress.
The Pacific Logging Congress, founded in 1909, is an association of representatives from the logging side of the forest industry in western United States and British Columbia. Typical members are managers or owners of logging companies; lumber mills or forest products companies; the manufacturers and dealers of equipment used in the logging industry. The organization has over 250 company memberships, but attracts non-members to many of its programs. Historically, PLC was combined equipment show/convention where the newest logging equipment and supplies were exhibited and meetings with educational and informational presentations about the logging industry. Subjects from safety to logging techniques to political activities were heard.

Today, PLC has a strong priority on educating students and teachers about harvesting and forestry. It produces videos and brochures and sets up exhibit booths at teacher conferences around the West. The present IT TAKES A TREE program consists of a full color, 32-page brochure about forestry and logging and an accompanying 17-minute video. Two versions are available for the US States and British Columbia. PLC has handed its brochure and video to over 15,000 science teachers in the west.

The PLC is now producing a CD-ROM series with the Interactive Training Media, Inc.. It will be customized in content and title for each jurisdiction. The version for Washington is scheduled for completion Winter 2001 and the Canadian version in 2002. Production cost and significant replicated copies are estimated at $42,500 US for each jurisdiction. An active fund raising program is underway.

PLC holds an annual convention or Congress. The planning starts two years ahead by the 2nd Vice President who will become the overseeing President. Nominations and Elections are from the Board of Directors who are representatives from the nine logging associations affiliated with PLC. Every fourth year the President is nominated from the Allied Industries. Conventions have been held in a variety of locations including: Reno, Las Vegas, Hawaii, Vancouver, BC.

PLC has hosted three very successful "In-The-Woods” live logging equipment shows, which are held every four years. A major Forest Company hosts and prepares a suitable harvesting site. Equipment manufacturers each select a five to seven acre exhibit area of forest land and bring their newest equipment to the site to demonstrate it working in real forest harvesting conditions. There are up to forty active operations, each with five to ten machines operating alternately. Interesting static displays and booths are near the logging site in tents. Up to 4,000 elementary school teachers and students are transported over a two day period, to view the safest and most environmentally advanced logging practices available.

Each summer the Board of Directors meets at a destination chosen by the current president and his spouse. This gathering of people from the industry kindles many long friendships. The PLC is seeking new member Companies, as well as individual members. For further information contact Executive Director, Rikki Wellman e-mail pacificlogging@aol.com

This giant Douglas fir tree was felled by Floyd Clift (standing) for Jim Barton Logging Company in 1956. Mr. Barton (sitting on the log) was logging for Longview, WA. The site was near Silverton, OR in the Abiqua basin. The butt log measured 10 foot, 10 inches, a rare find today. Mr. Clift is P.L.C. President, Joel Olsons Brother-in-Law.
Demo Site - Longview Fibre Timberland
Timber Junction, Oregon

TENTATIVE PROGRAM AND AGENDA
(DETAILS, DATES, LOCATION AND TIMES SUBJECT TO CHANGE)

DEMO SITE - WEDNESDAY, SEPTEMBER 19, 2001
8:00a.m. - 4:00p.m. Registration, Bus and Parking Site
8:00a.m. - 4:00p.m. In The Woods Show Open - Demo Site
9:00a.m. - 2:00p.m. Education Day Tours - Demo Site

SHOW WILL CLOSE

THE BENSON HOTEL ACTIVITIES
6:00p.m. - 7:00p.m. Pacific Logging Congress Board of Directors Meeting, Benson Hotel

DEMO SITE - THURSDAY, SEPTEMBER 20, 2001
7:00a.m. - 4:00p.m. Registration, Bus and Parking Site
8:00a.m. - 5:00p.m. In The Woods Show Open
9:00a.m. - 2:00p.m. Education Day Tours

SHOW WILL CLOSE

THE BENSON HOTEL ACTIVITIES
7:00p.m. - 8:00p.m. Meet & Greet sponsored by John Deere and Timberjack

DEMO SITE - FRIDAY, SEPTEMBER 21, 2001
7:00a.m. - 4:00p.m. Registration, Bus and Parking Site
8:00a.m. - 5:00p.m. In The Woods Show Open

SHOW WILL CLOSE

THE BENSON HOTEL ACTIVITIES
(Must purchase tickets to banquet)
7:00p.m. President's Reception - Piano Music by Tom Grant
8:00p.m. Banquet (Ticket required)
8:30p.m. Awards & Cowboy Poetry by Dan Applebaker
8:45p.m. Entertainment - Tom Grant Band

SATURDAY, SEPTEMBER 22, 2001
7:30a.m. Past President’s Breakfast, Meeting Room - Benson Hotel
8:30a.m. Past President’s Wives’ Breakfast, Meeting Room - Benson Hotel

8:00a.m - 4:00p.m. All Exhibits Open FREE to the public - DEMO SITE

SHOW WILL CLOSE

You are cordially invited to join John Deere and Timberjack to "Celebrate The Best Of Both Worlds," Thursday, September 20, 2001 from 7:00 PM - 9:00 PM. In the Mayfair Ballroom at the Benson Hotel, Portland, Oregon. Enjoy an evening of food, fun and refreshments and a spectacular night of entertainment by three top country music ladies.
Pacific Logging Congress (PLC) has made it a priority to educate students and teachers about harvesting and forestry. It has and continues to produce videos and brochures and set up exhibit booths at teacher conferences around the West.

Videos
The PLC is probably best known for its IT TAKES A TREE program, consisting of a full color, 32-page brochure about forestry and logging and an accompanying 17-minute video. The program is available in two versions for both the United States and British Columbia.

PLC has supplied its brochures and videos to over 15,000 science teachers throughout the years. And the IT TAKES A TREE program has continued to grow in popularity. In fact, teachers have approached the PLC for more materials that will work with their curriculums.

In answer to the teacher’s requests, PLC is focusing on an interpretive CD-ROM series. Educators and forestry professionals are writing scripts and carefully editing all material to assure interesting, accurate, current unbiased information. The CD-ROMs are also being customized in content and title for each jurisdiction in the U.S. and Canada.
**Hands on**

Kids, as well as teachers, learn the most when they get to experience the industry first hand. At the PLC’s live-equipment shows thousands of elementary school teachers and students are transported to the sites for some hands-on education. PLC supplies the bus to bring in the kids and teachers and each bus is supplied with a knowledgeable PLC guide to educate and answer questions.

"We are receiving a great response from the Portland area schools this year," says Executive Director, Rikki Wellman. "We hope to have 4,000 students. From what I hear though, the response has been so overwhelming we may have to turn students away, which is something we do not want to do. We’re trying now to figure out how to accommodate all the schools who want to attend."

Judging by today’s political environment, there’s a large communication gap between the urban and rural communities. Continuing to educate kids and teachers about harvesting and forest stewardship plays a big piece in lessening that gap. The PLC invites you to help them in their efforts in taking the trees to the classroom and the classroom to the tree.

If you would like to get more on information about the IT TAKES A TREE program or would like to help support the PLC in their educational activities, you can log onto their website at www.pacificloggingcongrees.com.
Thanks!

I would like to take this opportunity to thank everyone involved who helped in making the 4th “In The Woods” show possible.

The show could not have taken place without the hard work and dedication of many individuals, companies and manufacturers who have devoted time and money to make this year’s show a success.

Longview Fibre Co., has generously donated their timberland and many hours of hard work to prepare the site to fulfill the request of each exhibitor. This year’s location is among the best sites we have had and have seen at other live shows. We feel you will agree once you have had the opportunity to attend the show and see for yourself. Located just 35 miles west of downtown Portland on Hwy 26 and just a short 15 minute bus ride from our Registration / Parking and Bus site at Pacific Fibre’s Log Sort Yard, exit 55, off Hwy 26 West.

Thanks to companies and people like you, the Pacific Logging Congress will continue to focus our efforts to promote the education about our industry.

Sincerely,
Joel Olson, 2001 President

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**PLC Sponsors**

- Longview Fibre Co.
- J.D. Fulwiler
- Columbia Helicopters
- Associated Oregon Loggers
- Friends of the Paul Bunyan Foundation
- Oregon Forest Resource Institute
- Joel Olson Trucking
- Wilcox Fuel
- Willamette Industries
- RSG Forest Products

**Jerry DeBrieae Logging Inc.**

**Boise Cascade Corp.**

**Hampton Tree Farms Inc.**

**Evenson Logging**

**In Kind Donations**

- Canadian Forest Industries Magazine
- Day Wireless
- Don Fudge Contract Cutting
- Hermann Bros Logging Crew
- Hessel Tractor & Equipment

- John Deere & Co.
- Logging & Sawmilling Journal
- Loggers World
- Pacific Fibre Log Sort Yard
- Rick Taylor of R & M Taylor Trucking
- The Halton Company
- The Supply Post
- Timber Harvesting Magazine
- Timberjack Corporation
- Timber/West Magazine
- Woods Logging Supply
One thing you won’t see at the PLC show this year is a cigarette. The Oregon Department of Forestry has ordered that no smoking be allowed at the site because of the fire risk. Consequently, unless you are at a designated area, you are asked to please refrain from smoking.

DIRECTIONS FROM 1-5 NORTH
Heading south on I-5, take the I-405 exit towards Beaverton / US–30 West / St. Helen’s / Ocean Beaches
Merge onto I-405 South
Take the US–26 West exit, EXIT Number 1 D, towards Beaverton
Merge onto US–26 West
Take the Dersham Rd. exit, EXIT Number 55, towards Mounta infield. Turn left onto NW Dersham Rd.
Stay straight to go onto NW Vardis Rd., following the PLC In-The-Woods signs.

DIRECTIONS FROM 1-5 SOUTH
Heading north on I-5, take the OR–217 exit, EXIT Number 292, towards Tigard / Beaverton.
Keep right at the fork in the ramp
Merge onto OR–217 N.
Take the US–26 West exit on the left towards Tillamook / Astoria.
Merge onto US–26 West.
Take the Dersham Rd. exit, EXIT Number 55, towards Mounta infield. Turn left onto NW Dersham Rd.
Stay straight to go onto NW Vardis Rd., following the PLC In-The-Woods signs.

DIRECTIONS FROM I-84 (EAST)
Heading west on I-84, take I-5 South exit on the left towards Salem.
Keep left at the fork in the ramp
Merge onto I-5 South
Take the I-405 exit on the left towards US–26 West / 12th Ave. exit, EXIT Number 1 D, towards Beaverton.
Keep left at the fork in the ramp
Merge onto US–26 West
Take the Dersham Rd. exit, EXIT Number 55, towards Mounta infield. Turn left onto NW Dersham Rd.
Stay straight to go onto NW Vardis Rd., following the PLC In-The-Woods signs.
ACTIVE EQUIPMENT SHOW
September 19, 20, 21 & 22, 2001

5 Timbco/Valmet
6 Timberjack/John Deere
7 Risley Equipment
8 Caterpillar Inc.
9 Pierce Pacific/Volvo/Construction Machinery
10 Pacific North - Komatsu
11 Jewell Mfg/Feenaughty/WesSpur/Rayco/Bandit
13 Triad/Link-Belt/Blount Inc./Peterson Pacific
14 Continental BioMass/G & G Forest Machines

STATIC SITES
A Information Site
TIMBER/WEST Magazine
Logging & Sawmilling Journal
Acme Mfg. Inc.
A1 - Rotobec West
B Oregon Dept. of Forestry
C The Supply Post Newspaper
D Loggers Wear
D1 - Western States
Rotary Brush Cutting
D2 - Nor-Mar Ubdystrues LTD
D3 - Pro Tech
E Eagle Carriage & Machine Inc.

F Precision Axle Scales
G Northside Ford
H Jones Equipment
I DSU Peterbuilt
J Hultdins, Inc.
K Waratah
L Allied System Co.
M Denharco

Exhibitor Parking
Out of the Town
If you have time left after taking in the state-of-the-art machinery, live demonstrations, and exhibits, you may want to check out what’s happening in the Portland area. You can find out about all the events around the area — from shopping to mountain climbing — by calling 1-800-962-3700 or contacting the Portland Oregon Visitors Association at their website at www.pova.com.

Musician Tom Grant will entertain Friday night
Local phenomenon Tom Grant will be entertaining at the banquet on Friday night. Tom is an accomplished jazz pianist, who nimbly walks the line between jazz tradition and modern pop. Tom has over a dozen records under his belt and consistently lands at the top of the NAC charts.

Tom’s music has also graced many radio and television commercials, soap operas and television features, including a musical guest appearance on the Tonight Show. Tom was recently bestowed the prestigious status of Steinway Artist. The only nonclassical Steinway artist in the Pacific Northwest, he joins the ranks of legendary pianists from Vladimir Horowitz to Keith Jarrett.
The PLC has brought a little of the past to the present in the form of an operating steam donkey.

“This particular steam donkey, manufactured by Willamette Iron & Steel Works of Portland, Ore, serial number 1463, was sold to Dover Lumber Co. in 1917. It eventually wound up in the hands of Ed Paulson in Pendleton, Ore. who sold it to Mike Hohnberger who kept it near the Pendleton Woolen Mills. "The machine was designated a "road making" donkey by the factory and has a two-drum 6.25” bore X 10” stroke,” says Merv Johnson. Merv should know. He's the author of In Search of Steam Donkeys as well as the person who discovered the 1917 steam donkey sitting outside an apartment complex in Pendleton.

"Rotschy Timber Management purchased it in 1999, built a sled and house for it, and revamped the plumbing," explains Merv. "We were concerned that it was a little small for yarding, so we decided to rig a standing tree with a hayrack boom and use it for loading. It has been a long time since a tree-rigged boom has been used in the woods. The last in Oregon in my memory was in 1957.”

It was a unique to find a steam donkey out in the open in such good condition. Merv says many have been left out in the woods to be reclaimed by the elements. Even so, it took a lot of elbow grease to make the little machine operational.

Merv has been involved with steam donkeys his entire life and has spent years researching the machines throughout Washington and Oregon. They hold a very special place in his heart. "That was a fascinating part of my life,” recounts Merv. “I grew up in a camp. My Dad ran them and worked on them. I had a happy childhood around the machines, the steam and the loggers.”

According to Merv there has been a renewed interest in steam donkeys: "Twenty years ago you couldn’t give one away. Today, it’s hard to find them.”

Merv invites everyone to come see a piece of their past in action. In addition to the live show, there will be videos set up and loggers available to talk to who worked with the steam donkeys between WWII and the 60’s.

Come be a part of your past!
NOTE: From the first day of registration up to press time, each Exhibitor has been contacted on numerous occasions to supply 50 to 75 words describing the equipment, products or services being featured in their Active, Static and Tent displays. The following is the alphabetical listing of 2001 PLC “IN-THE-WOODS” Active Equipment Show Exhibitors, including information from those who responded to our request for Exhibitor Display Information.

ACME MANUFACTURING INC.

Static A
136 N. 42nd
Springfield, OR 97478
Phone: (541) 741-2200
Fax: (541) 741-2212

DESCRIPTION:
ACME Manufacturing, Inc. manufactures motorized slack pulling carriages utilizing ACME Patented hydraulic slack pulling systems that are guaranteed not to chew up your skid line. They travel over intermediate supports and flush shackles. ACME is an authorized dealer for Johnson Radio Controlled Choker Bells.

ALLIED SYSTEMS CO.

Static L
2300 Oregon St.
Sherwood, OR 97140
Phone: (503) 625-2560
Fax: (503) 625-7269
Email: dan.embry@alliedsystems.com
Web: www.alliedsystems.com

DESCRIPTION:
Based in Sherwood, Oregon, Allied Systems Company is a worldwide leader in the manufacture of specialized heavy equipment for the forestry, marine, and energy industries. Our forestry products include large skidder, allied winch and Wagner Log loaders and tree harvesters. Allied is a growth company, our products were acquired from leading companies that shaped the Pacific Northwest, including Hyster, Clark and Wagner. Allied products are handcrafted with pride by the major stockholders—our employees.

ASSOCIATED OREGON LOGGERS

Booth 8
PO Box 12339
Salem, OR 97309
Phone: (503) 364-1330
Fax: (503) 364-0836
Email: aol@oregonloggers.org
Web: www.oregonloggers.org

DESCRIPTION:
The AOL booth will feature the services we provide for our members. These include worker compensation insurance, health insurance, property and casualty insurance, safety consultation, our radio system, government affairs representation, and communications strategies for promoting the logging industry. It will also highlight our Oregon Professional Logger (OPL) program, which is formally recognized in Oregon by the Sustainable Forestry Initiative program as the logger accreditation program for SFI compliance. A large variety of handouts will be available promoting safety, and membership in our association.

BANDIT INDUSTRIES

Active 11
6750 Millbrook Road
Remus, MI 49340
Phone: 517-561-2270
Fax: 517-561-2375
Email: brushbandit@eclipsetel.com
Web: www.banditchippers.com

DESCRIPTION:
Attendees visiting Bandit’s active site, #11, will witness first hand the power of the Beast. The amazing horizontal Model 3680 Recycler® reduces green and wood waste in just one pass. The Self Propelled Model 1850 Track Whole Tree Chipper will reduce an 80’ whole tree to chips in under a minute. The 1890 intimidator, a drum style hand fed chipper, will out perform any other hand fed drum style chipper on the market today.

BAILEY’S INC.

Booth 5
P.O. Box 55010
Laytonville, CA 95454
Phone: (800) 322-4539
Fax: (707) 984-8115
Web: www.baileys-online.com

DESCRIPTION:
Bailey’s offers a complete line of bars, chains and sprockets for mechanical harvesting machines. We also carry an extensive inventory of chainsaws, parts and accessories, as well as work clothing, boots and arborist equipment. We have a free catalogue advertising our product lines. We will be displaying our WoodmanPRO and Quadco line of harvester products in booth 5.

BEALL TRANSPORT EQ. CO.

Booth 24
PO Box 17095
Portland, OR 97217
Phone: (503) 285-5959

BLONDIN INC - ROTTNE USA

Active 1
P.O. Box 1287
Indiana, PA 15701 USA
Phone: (724) 349-9240
Fax: (724) 349-9242
Email: dehemantro@aol.com
Web: www.rottneusa.com

DESCRIPTION:
BLONDIN offers Rottne thinning harvesters, and forwarder machines. This year we have added the Neuson Track Harvester to our line. A complete list for each of the machine specifications will be readily available at our Active Booth Site # 2. We will be performing a select cut thinning operation with both the Rottne SMV Rapid EGS - Harvester 6WD, and the Neuson Track Harvester -11002 HV. The forwarding operations will be performed with the SMV Rapid - Forwarder 8WD.

BLOUNT INC.

Active 13
8607 120th St. Ct. E
Puyallup, WA 98373
Phone: 919-269-4395
Fax: 253-848-8902
Cell: 253-279-2112

DESCRIPTION:
The Forestry and Industrial Equipment Division of Blount Inc. and our local dealer Triad Machinery will be “Driving the Future” with our latest Prentice 620 / 720 FB auto-leveling crawler feller bunchers and harvesters. The Fabterk 153 crawler harvester and Fabtek 546C forwarder will highlight the features and value of North American built cut-to-length equipment. Come and see the latest Prentice, Hydro-Ax, CTR and Fabtek line-up. See why we are affectionately called “The Logger’s Brand”.

CANADIAN FOREST INDUSTRIES

Booth 37
90 Morgan Rd. Suite 14
Daie D’urfe, QB H9Y 3A8
Phone: (514) 457-2558
Fax: (514) 457-2211

CATERPILLAR INC.

Active 8
100 N.E. Adams St.
Peoria, IL 61629
Phone: (309) 675-5190
Fax: (309) 494-1764

CENTRAL BOILER INC.

Static K-1
20502 160th St.
Greenbush, MN 56726
Phone: (800) 248-4681
Fax: (218) 782-2580
COLUMBIA HELICOPTERS
Above Active Site 7
P.O. Box 3500
Portland, OR  97208
Phone: (503) 678-1222
Fax: (503) 678-5841

CONSTRUCTION MACH. INC. / VOLVO
Active 9
5730 NE 138th Ave.
Portland, OR  97230
Phone: (503) 253-9557
Fax: (503) 253-8234
Email: ptoddc@cmi-online.net
Web: www.cmi-online.net

DESCRIPTION:
Construction Machinery, Incorporated (CMI) is the Volvo Construction Equipment Dealer from Alaska to the California/Mexico border. CMI plans to show at this year’s “In-the-Woods” Volvo Construction Equipment products that serve the Logging Industry. The show will feature working exhibitions of a Volvo EC210 equipped with a Pierce PTH20 Harvesting Head, a Volvo EC290 shovel loader and an L330D wheel loader designed for single pass log handling. There will be a static display featuring an L0120D shovel loader designed for sort yard log handling and a G730VHP motor grader.

CONTINENTAL BIOMASS IND. INC.
Active 14
100 Sid St
Yankton, SD  57078
Phone: (605) 665-6459
Fax: (605) 668-1666
Email: info@cbi-inc.com
Web: www.cbi-inc.com

DESCRIPTION:
CBI will be demonstrating a 4800 Magnum Force Processing Landclearing Debris. Some key features of a 4800 include a 1000 HP Caterpillar 3412 Electronic Engine and Heavy-duty 4” thick Drum Rotor with easily replaceable Hammer Holders.

CTCo
Corner of Active Site 8 - Steam Donkey
6150 SW 190th
Beaverton, OH  97007
Phone: 503-649-1732
Email: camp2@spiritone.com
Web: www.ados/camp2/index.html

DESCRIPTION:
The steam donkey was manufactured by Willamette Iron & Steel Works of Portland and sold to Dover Lumber Co. in 1917. The machine was designated a “road making” donkey by the factory. It now resembles the logging engines many of us remember. And if memory serves me well, the last time a tree-rigged boom was used in the woods was 1957. Come see this marvel at our Active site # 18.

DAY WIRELESS SYSTEMS
Booth 6
39 International Way
Longview Way, WA  98632
Phone: (360) 425-1085
Fax: (360) 425-8350
Email: sgoodner@daywireless.com
Web: www.daywireless.com
DESCRIPTION:

Day Wireless Systems will be showing Globalstar, Nextel, two-way radio equipment and other communication equipment at the show in September. We are your complete communications company offering factory-authorized sales and service for Motorola, Kenwood, Icom and Talkie Tooter. CB’s, antennas, scanners and other misc. communication items may also be purchased at Day Wireless. What wireless wonder can we perform for you!

DENHARCO USA INC.

Static M
5110 Beaudry Ave
St. Hyacinthe, QC J2S 8A2
Phone: (450) 773-5454
Fax: (450) 773-8167

DESCRIPTION:

REASSURING COMPANY IN THE MIDST OF THE FOREST

As always, we, at Denharco, listen to forest professionals to develop harvesting equipment perfectly adapted to the needs of forest companies and end-users, and are able to respond to the growing demands of the industry.

As part of the “2001 In-The-Woods Equipment Show”, we will present our DM one piece boom delimber, our DHT500 processor, and our SH600C harvester. For more information: 1-800-567-0630

www.denharco.com

DSU PETERBUILT

Static I
4810 N. Basin Ave.
Portland, OR 97217
Toll: (800) 556-4998
Fax: (503) 283-6657

DESCRIPTION:

EAGLE CARRIAGE & MACHINE INC.

Static E
62500 Commerce Rd.
La Grande, OR 97850
Phone: (541) 963-4646
Fax: (541) 963-3415
Email: eaglecarriage@eoni.com
Web: www.eaglecarriage.com

DESCRIPTION:

On display in our booth - space G - we will showcase our Eaglet Carriage, Eagle IV Carriage and Eagle V Carriage.

FEENAUGHTY MACHINERY CO.

Active 11
P.O. Box 13279
Portland, OR 97213
Phone: (503) 282-2566
Fax: (503) 282-1755
Email: jim@feenaughty.com
Web: www.feenaughty.com

DESCRIPTION:

Feenaughty’s clearcut plan includes a Kobelco SK290LC log loader (82,000 #) with Hultdins 851 directional falling head, as its falling machine. Felled timber will be shovel logged to the landing with a Kobelco SK330LC logger (98,000 #) equipped with Jewel 63” grapple. Delimbing and bucking will be done on the landing with a Kobelco SK290LC Highwalker excavator equipped with a Waratah HT624 log harvester/processor. A Kobelco SK210LC log loader (62,000 #) with a Jewell brush rake will feed an on-site Westpur grinder.
FORESTEXPRESS

Booth 36
500 Northridge Rd. Ste 400
Atlanta, GA 30350
Phone: (770) 642-5032
Fax: (770) 642-5050
Email: chalm@forestexpress.com
Web: www.forestexpress.com

DESCRIPTION:
The transaction and processing network for the forest products industry.
ForestExpress is the first and only industry backed e-commerce solution provider serving the entire forest products industry. We add value to our customers by providing the services that improve the enterprise management of critical business processes in Timber, Building Materials, Paper and Recycling industries. ForestExpress solutions include network and integration services, catalog management, private and public marketplaces, procurement and professional services.

FORESTRY EQUIPMENT INC.

Booth 18 & 25
2703 SE 152nd Ave.
Vancouver, WA 98683
Phone: (360) 254-5897
Fax: (360) 253-9546

DESCRIPTION:
Forestry Equipment, Inc. offers a complete line of five different models of Keto single grip harvesting heads with cutting diameters from 8” post & rail to 32” final felling. Most popular with Pacific Northwest loggers are the Keto 525, 750 and 1000 models which feature dual-point measuring for optimum accuracy. With the new design tracks, major hardwoods producers have approved all Keto harvesters for use in Alder.

FOREST INDUSTRIES.COM

Booth 27
2480 Kenworth Rd. Suite 11
Nanaimo, BC V9T 3Y3 CANADA

DESCRIPTION:
G & G Forest Machinery represents a full line of forestry products manufactured by Kesla Oyj Company of Finland, which includes seven models of harvester/processor heads, forwarding trailers and loaders. With 40 years of production, we offer high quality and extremely affordable equipment for large production or one-man operations. Processors will fall and handle up to 26” wood, incorporating simplicity and state-of-the-art computerized measuring systems. On site # 14, we will feature 505 RH/560 SH harvester operation, thinning or clear cutting.

GEORGIA PACIFIC CORP.

Booth 31a
349 NW 7th AV
Camas, WA 98607
Phone: (360) 834-8269
Fax: (360) 834-8309

DESCRIPTION:

G & G FOREST MACHINERY

Active 14
3302 McDougall Ave.
Everett, WA 98201
Phone: (425) 254-5897
Fax: (425) 397-9408

DESCRIPTION:
G & G Forest Machinery represents a full line of forestry products manufactured by Kesla Oyj Company of Finland, which includes seven models of harvester/processor heads, forwarding trailers and loaders. With 40 years of production, we offer high quality and extremely affordable equipment for large production or one-man operations. Processors will fall and handle up to 26” wood, incorporating simplicity and state-of-the-art computerized measuring systems. On site # 14, we will feature 505 RH/560 SH harvester operation, thinning or clear cutting.

GENERAL TRAILER PARTS, LLC

Booth 19
1420 South “B” ST. – P.O. Box “G”
Springfield, OR 97477
Phone: (541) 740-3651
Fax: (541) 726-4707
Email: gtrailer@qwest.net
Web: www.generaltrailerparts.com

DESCRIPTION:
We will have a Peerless walking floor
chip trailer running with a chipper grinder in our active booth. The booth inside the main tent will feature a display of all other General and Peerless equipment, products, and parts; including Long and Short Trailers, Short log Conversion Frames, Hayrack trailers, Machinery trailers, Booster Axles, Transfer Units, Belly Dumps and Beam Hauling Units.

HULTDINS, INC.
Static J
22 Mrtin Ave. E./ PO Box 1205
Brantford, ON  N3T 5T3  CANADA
Phone: (519) 754- 9044
Fax: (519) 754-1569
Email: info@hultdins.com
Web: www.hultdins.se

DESCRIPTION:
Hultdins has a full line of attachments, tracks and components available for the forestry industry. These top-of-the-line forestry products are sold and supported through a first class network of more than 200 forest equipment dealers throughout North America, supported by the highly regarded Hultdins Parts and Service Support group. Ask your local dealer how Hultdins products can help your bottom line.

JEWELL MFG. INC.
Active II
5525 SE 28th Avenue
Portland, OR  97202  USA
Phone: (503) 230-0456
Fax: (503) 230-1101
Email: bskurdahl@jewellmfg.com
Web: www.jewellmfg.com

DESCRIPTION:
Jewell Manufacturing will feature a range of innovative and productive attachments including: a Jewell articulating continuous rotation clam-grapple feeding a Bandit horizontal chipper, a Jewell tong thrower tossing and skidding with tongs, a Jewell two drum skyline yarding system running Pullmaster winches with a gravity carriage, an excavator mounted Hultdins 851 directional felling head, and a Jewell “shovel logger extreme” complete with our latest grapple saw working clean up duty around the side.

JOHN DEERE CONSTRUCTION EQUIP. CO.
Active 6
1515 5th Ave
Moline, IL  61265
Phone: (309) 765-0247
Fax: (309) 765-1862

LBX COMPANY LLC (LINK-BELT FORESTRY EQUIPMENT)
Active 13
2333 Alumni Park Plaza
Lexington , KY  40517  USA
Phone: (859) 245-3933
Fax: (859) 245-3909
Email: jtipton@LBXCO.com
Web: www.LBXCO.com

DESCRIPTION:
LBX will feature three new LX Series machines. Visit our site and see demonstrations that will include the new 210 LX Timber Loader with 36” reach, live heel, the 240 LX Timber Loader with 38” reach, live heel and the 240 LX Road Builder with standard excavator style components with bucket and thumb.

DESCRIPTION:
In addition to our experienced team of factory-trained technicians, who are totally focused on supporting Log Max products ONLY, all Log Max customers are also backed by a network of the best dealers in the business. To learn how you can form a winning alliance between Log Max, your local forestry equipment dealer and you, give us a call or stop by booth #38 at the PLC “In-The-Woods” Active Equipment Show.

MORBARK, INC.
Clear-cut by Active Site 5
PO Box 1000
Winn, MI 48896
Phone: 800-233-6065
Fax: 517-866-2280
Email: inquire@morbark.com
Web: www.morbark.com

DESCRIPTION:
Morbark will demonstrate a total in-woods fiber utilization system. A 2348 Flail Chipharvester will process whole trees and produce clean, paper quality chips while simultaneously diverting bark, limbs and other waste to a Morbark 3600 Wood Hog. The wood hog will process debris into hog fuel using 100% of the total fiber. Also on display will be a Morbark 1300 Tub Grinder which will operate beforehand to produce the mulch covering the show grounds.

NOR-MAR INDUSTRIES LTD
Static D-2
682 Okanagan Ave., E.
Penticton, BC V2A 3K7
Phone: (250) 492-7866
Fax: (250) 492-0686

NORTHSIDE FORD
Static G
PO Box 55010
Portland, OR 97238-5010
Phone: (503) 288-2125
Fax: (503) 288-2137
Office Equipment

Booth 23
2300 Oakmont Way #100
Eugene, OR 97401
Phone: (541) 342-3325
Fax: (541) 343-8210

Oregon Cutting Systems Division of Blount

Booth 17
PO Box 22127
Portland, OR 97269
Phone: (503) 653-4629
Fax: (503) 653-4201
Email: sales@oregonchain.com
Web: www.oregonchain.com

Description:
Oregon Cutting Systems is the world’s largest manufacturer of cutting chain and guide bars for harvesters and chainsaws. Large scaled models of our newest chains for big-timber cutting, and a hands-on display demonstrating the quick-change capability of Oregon Jet-Fit™ Harvester Bars will be featured, along with an array of other Oregon® chain and bar products for professional woodcutters.

Oregon Dept of Forestry

Static B
801 Gales Cr Rd.
Forest Grove, OR 97116-1199
Phone: (503) 357-2191

Oregon Forest Resources Institute

Booth 4
317 SW Sixth Ave., # 400
Portland, OR 97204
Phone: (503) 229-6718
Fax: (503) 229-5823
Email: info@ofri.com
Web: www.oregonforests.org

Description:
The Oregon Forest Resources Institute’s traveling exhibit is designed to help fulfill the Institute’s mission of improving the public’s understanding about forestry and Oregon’s forests. The display features images and information on timber harvest and regeneration practices, wildlife associated with varying forest age classes, and laws protecting water, fish and wildlife.

Oregon Logging Conference

Booth 13, 14, 15, - 28, 29, 30
PO Box 10669
Eugene, OR 97440
Phone: (541) 686-9191
Fax: (541) 686-0176

Description:
The purpose of the annual, four-day conference is to assist those in the forest industry. It includes: state-of-the art machinery; panel and seminars on current industry information; scholarships to advance and protect the interests of forest industry; educational tours led by the Oregon Women in Timber; and donations to public education and exhibits to promote better public understanding the conditions and issues facing the logging industry today which have today total over a quarter-million dollars.
OREGON TREE FARM SYSTEMS
Booth 39
3415 Commercial St. SE
Salem, OR  97302
Phone: (541) 336-5539

PACK-RACK by ANDERSON EARTHWORKS
Active 3
HCR - 01 Box 291
Naples, ID  83847
Phone: (208) 257-3036
Fax: (208) 267-79-54

DESCRIPTION:
The Pack-Rack, an Anderson Earthworks design, is a hydraulically activated tool arm that allows a second attachment to be mounted on a machine. The Pack-Rack gives an operator constant change between two completely mounted and plumbed attachments. When not in use, the assembly can be hydraulically locked in place. The excavator bucket is 100% operational without obstruction from the tool arm. Come watch the Pack-Rack demonstrate log handling and road building at site #3, and see how it can benefit your operation.

PACIFIC NORTH EQUIP. - KOMATSU
Active 10
22431 83rd Ave
Kent, WA  98032
Phone: (253) 872-3500
Fax: (253) 872-3519

PACIFIC LOGGING CONGRESS - ITAT
Booth 33, 34, 35
PO Box 1281
Maple Valley, WA  98038
Phone: (425) 413-2808

DESCRIPTION:
The association includes representatives from the logging side of the forest industry in western United States and British Columbia. The PLC has hosted three successful IN THE WOODS live logging equipment shows. During the show, up to 4,000 teachers and student are bused in to view the most environmentally advanced logging methods available. The PLC is also produces the popular IT TAKES A TREE program used by teachers throughout the west.

PELTON REFORESTATION
Booth 1
12930 - 203 St.
Maple Ridge, BC  V2X 4N2
Phone: (604) 465-5411
Fax: (604) 465-7719

PETERSON PACIFIC CORP.
Active 13
29408 Airport Rd.
Eugene, OR    97402
Phone: (541) 689-6520
Fax: (541) 689-0804
Web: www.petersonpacific.com

DESCRIPTION:
Peterson Pacific will be exhibiting at Site 13 in cooperation with Triad Machinery and Blount. PPC will demonstrate their DDC 5000-G Delimber/Debarker/Chipper as well as their HG 2410 Track Mounted Heavy Duty Recycler. Whole tree pulpwood processing, from stump to chip, as well as by-product processing, will be viewable from one viewing point.
PIERCE PACIFIC MFG.

Active 9
Box 1009
Tualatin, OR  97062
Phone: (503) 620-9880
Fax: (503) 620-9885

DESCRIPTION:
Pierce Pacific Mfg. invites you to Active Site #9, where you will witness the latest technology in a complete line of forestry attachments. Present will be:
- Shovel Logging with Pierce Logging Booms and Grapples
- Complete Processing with Pierce PTH 20 and PTH 24 Tree Harvesters
- Stroke Delimbing with Pierce PMD 3348 Delimbinator
- Tree Falling with Pierce PFG 630 360 Degree Falling Head
Several additional active sites will also house Pierce products.
Remember, Pierce Logging Attachments are always "Pierce Backed."

Ponsse USA Inc.

Active 1
987 Airopark Road
Rhinelander, WI  54501
Phone: (715) 369-4833
Fax: (715) 369-4838
Web: www.ponsse.com

DESCRIPTION:
Founded in 1970, the Ponsse Group designs, manufactures and markets efficient, durable, environmentally-sound forest machinery for cut-to-length method harvesting, as well as information technology solutions for timber harvesting. The company is highly self-sufficient in production and manufacturing all the principal machine components itself: chassis, cabs, cranes, harvester heads and information technology solutions. We will be demonstrating our timber harvesting methods with our Ergo harvester and Buffalo Forwarder at active site #1.

Precision Loads Axle Scales Corp.

Static F
9730 Lathrop Industrial Dr. SW (D-1)
P.O. Box 12480
Tumwater, WA  98512
Phone: (360) 534-9480
Fax: (360) 534-9528
Email: axlescale@aol.com
Web: www.axlescale.com

DESCRIPTION:
We will be displaying portable truck axle scales that are designed for harsh environment remote site locations that operate on 12 volt with solar charger or 110v. We will also have a forklift and front-end loader scale for check weighing that measures the change in hydraulic pressure on the main lifting line.

Prison Blues

Booth 3
8338 NE Alderwood Rd., Suite 200
Portland, OR  97220
Phone: (503) 872-8476

DESCRIPTION:
Yes, they're really made in Prison. Prison Blues—the original, authentic, prison-made blue jean brand. Made by inmates at the Eastern Oregon Correctional Institution in Pendleton, Oregon USA, our product line includes: men’s work jeans—rugged 100% cotton denim—cut full for comfort, stress point rivets for lasting wear, suspender buttons and a thick side tool pocket. A traditional favorite of loggers, Hickory work shirts 100% cotton, designed to suit the needs of the most demanding wearer.
**PRO-TECH INDUSTRIES, INC.**

*Static D-3*

P.O. Box 933
Vancouver, WA 98666
Toll: 1-800-448-6153
Fax: (360) 575-6687
Email: protech@protech.net
Web: www.protech.net

**DESCRIPTION:**
At Pro-Tech our focus is providing outstanding products that reflect the quality of design and function you are looking for. We offer an exceptional line-up of high quality truck accessories for the logging industry and we can outfit your new pick-up as well! Pro-Tech manufactures tube-style and panel logger cabguards, toolboxes, fenders, chain hangers and more in durable, lightweight aluminum. We specialize in manufacturing to custom specifications and offer 24-hour shipping on all standard parts.

**QUADCO EQUIPMENT INC.**

*Active 4*

30 Blvd. Industrial
St. Eustache, QC

**DESCRIPTION:**
Quadco will have on display a full line of logging attachments and components including a delimber, felling heads, harvester/processor heads, snubbers, disks/teeth.

**RAYCO MFG. INC.**

*Active 11*

4255 E. Lincoln Way
Wooster, OH 44691
Phone: (330) 264-8699

**DESCRIPTION:**
Rayco Mfg. Inc. is a leading manufacturer of forestry equipment and has been in the business since 1949. Their products include loggers, harvesters, and processors. Rayco Mfg. Inc. is dedicated to providing high-quality, reliable products that meet the needs of forest owners and managers worldwide.

**RISLEY EQUIPMENT**

*Active 7*

9617 - 124th Ave
Grande Prairie, AB T8V7A1
Phone: (780) 532-3282

**DESCRIPTION:**
Risley Equipment is a distributor of forestry equipment and supplies, including logs, trees, and equipment. They offer a wide range of products to meet the needs of customers in the forestry industry.

**ROSE CITY AWNING CO.**

*Booth 26*

1638 NW Overton
Portland, OR 97209
Phone: (503) 226-2761
Fax: (503) 222-5060

**DESCRIPTION:**
Rose City Awning has serviced the trucking industry since 1954. They manufacture custom tarps of various materials and sizes for all applications. They are a stocking distributor for cargo containment hardware, such as ratchet handles, load protectors, binder bars and winches, rubber rope, straps, slings and moving blankets. In addition to stocking ready-made tarps in many sizes and thickness, Rose City Awning is also your Northwest distributor for Pulltarp Systems.

**ROTARY BRUSH CUTTING INC.**

*Active D-1*

P.O. Box 3611
Arlington, WA 98332
Phone: (360) 659-5465
Fax: (360) 659-9296
Cell: (360) 770-5007
Web: www.Rotarybrushcutting.com

**DESCRIPTION:**
Rotary Brush Cutting Inc. is a leading provider of roadside brush cutting services. Founded in 1982, they specialize in clearing forestry roads and maintaining vegetation along roadsides. Their services are performed by a team of experienced and well-equipped professionals who provide a safe and efficient solution.
are very familiar with forestry practices. We’ve worked in SE Alaska, Montana, Oregon, California and of course Washington. Our business is completely mobile—we go where the work is. Annually we’ve cut as much as three thousand miles in a year.

**ROTBEC WEST**

*Static A-1*

13890 Oyama Road  
Oyama BC V4V 2B2 USA

Phone: (250) 548-0041  
Fax: (250) 548-0043

Email: mark_shukla@telus.net  
Web: www.robhec.com

**DESCRIPTION:**

Rotobec will feature new grapple and rotation designs at the PLC show. These grapples are designed to work our rugged western conditions. Some special features of these units are a waterproof durable rotation design and redesigned cylinders and grapple jaws.

Also at our site we will feature the power-clam grapple in rake/rake configuration. Stop by for our show specials on 2 specially marked units at the show!

**ROTSCHY TIMBER MGMT.**

*Corner of Active Site 8*

44013 NE Protzman Rd.  
Amboy, WA 98601

Phone: (360) 247-5396

**SOLENO PACIFIC INC.**

*Booth 7*

49705 Yale Rd  
Chilliwack, BC V2T 6H4

Phone: (604)795-0502  
Fax: (604)794-0026

Email: garylaplaca@aol.com  
Web: www.solenocom

**DESCRIPTION:**

SolenO Pacific Inc. is Canada’s largest manufacturer of Polyethylene pipe. We have ten plants across Canada and one in Mexico. Soleno also has a steel plant and a geotextile plant. Soleno supplies the Forestry sector in the United States and Canada with polyethylene culvert up to 48” in diameter.

**TALKIE TOOTER**

*Booth 2*

P.O. Box 705 / 2191 Rhodes Road  
Sedro Wooley, WA 98284

Phone: (360) 856-0838  
Fax: (360) 856-2183

Email: information@tooter.com  
Web: www.TalkieTooter.com

**DESCRIPTION:**

Talkie Tooter has been manufacturing rugged, industrial radio remote control equipment since 1946! We will be showing radio equipment for use on yoders, skidders and carriages, etc., along with our Industrial 2-Way radios for general voice communications. Talkie Tooter has a network of over 60 factory trained service technicians throughout the country, along with our factory in Sedro Wooley for the best sales and service support that any equipment can boast.

**THE SUPPLY POST NEWSPAPER**

*Static C*

26730 56th Ave #105  
Lanaley, BC V4W3X5

Phone: (604) 607-0533

**TIMBER/VALMET**

*Active 5*

103 North 12th St.  
Gladstone, MI 49837

Phone: (906) 428-0014  
Fax: (906) 428-9444

Email: mark.rossi@partekforest.com

**DESCRIPTION:**

The Timbco/Valmet site #5 will feature a Valmet 921 harvester and a Valmet 890 forwarder showing their versatility by thinning in various stand and timber conditions. Timbco will feature the T445 tracked harvester with the new Valmet 370 single-grip harvester in a heavy final felling. Also on hand is a Timbco T820 clam bunk showing its ability in a full tree application. Visit the Timbco/Valmet tent for more information on other Timbco and Valmet products or to speak to one of the many company representatives on hand.

**TIMBER HARVESTING MAGAZINE**

*Booth 37*

225 Hanrick St.  
Montgomery, AL 36102-2268

Phone: (334) 834-1170  
Fax: (334) 834-4525

**TIMBER/WEST MAGAZINE LOGGING & SAWMILLING JOURNAL INFORMATION SITE**

P.O. Box 610 / Admiral Way, Suite 208  
Edmonds, WA 98020
DESCRIPTION:
With nearly twice the circulation of any other industry publication, the combination of two leading forestry magazines reach more than 27,500 loggers in North America's largest and most highly-active timber market. Stop by the PLC Information Site at the “In-The-Woods” Show and visit the folks from TIMBER/WEST Magazine, the leading forestry magazine serving the American West since 1975, and Canada's Logging & Sawmilling Journal.

TIMBERJACK CORPORATION
Active 6
3650 Brookside Pkwy
Alpharetta, GA  30022
Phone:  (678) 393-7745
Fax:  (678) 393-7775

DESCRIPTION:
Timberline's tent booth # 20 will feature the Model SDL2a Delimber / Processor. We will have product specification information available and video presentations. Personnel will be on site to answer all your questions. Timberline is the only manufacturer to offer a purpose-built delimber designed to handle all species of wood including large hardwood. Timberline delimiters are known for superior delimbing quality, delimbing speed and handling characteristics.

TRIAD MACHINERY
Active 13
4530 NE 148th Ave
Portland, OR  97230
Phone:  (503) 254-5100
Fax:  (503) 254-6486

DESCRIPTION:
Come join us at the PLC! Triad Machinery will have a very active site at the PLC “In-the-Woods” show, with a lot of new iron to look at. In conjunction with Link-Belt, Peterson Pacific, Prentice and a variety of allied vendors, Triad's working site will feature the new Link-Belt 210LX Road Builder, the new 240LX Log Loader, a 3400QLD Stroke Delimber, a Peterson DDC 5000-G Chipper, the new Peterson HC 2410 Track Mounted Grinder, a Prentice 620 Processor, and possibly the Fabtek FT 153 Processor with a Fabtek FT 240 Head.

UNIVERSITY OF WASHINGTON
Booth 16
PO Box 35210
Seattle, WA  98195
Phone:  (206) 543-5772
Fax:  (206) 543-3254

U.S. Manufacturing Inc.
Booth 9
104 N. Main Street
New Providence, IA  50206
DESCRIPTION:
U.S. Manufacturing, Inc. develops, designs, manufactures and distributes innovative equipment for the entire solid waste and recycling industry. USM is widely recognized as a leading manufacturer of quality hammermill components available for both Original Equipment Manufacturers and after market replacement parts. The USM product line includes precision machined swing and fixed hammers, Tungsten Carbide infused forged tips, AR 400 grates, mill shafts, chipper knives, and drum style rotors.

VERNONIA RESEARCH & DEVELOPMENT
Clear-cut by Active Site 7
1771 Rose Ave
Vernonia, OR 97064
Phone: (503) 429-3041
Fax: (503) 429-0808

DESCRIPTION:
Vernonia Research & Development, (V&D) is an internationally recognized developer and manufacturer of wood cutting equipment and technology. The company is a pioneer in the development of round cut wood technology. V&D has designed and built many different types of equipment for the wood processing industry. From loggers, lumberyards, and wood chipper manufacturers, to recycling contractors, V&D equipment is a recognized industry standard.

WARATAH FORESTRY ATTACHMENTS
Static K
2401 Talley Way
Kelso, Wa 98676
Phone: (503) 257-7678
Fax: (503) 807-7101
Email: ed.mcdaid@us.waratah.net

DESCRIPTION:
The Waratah Forestry Attachments tent display features five harvester heads. The HTH616 is a robust yet lightweight head for 16-in diameter wood and features an optional topping saw; the HTH650 harvester head for thinning and final felling and our most popular head with over 420 at work around the world; the HTH622 which processes 22 in diameter wood; the HTH624 for processing larger decked wood making any landing a hot logging zone, and the HTH626 which is extremely tough and durable. All products feature cut-to-length capability.

WESTERN STATES ROTARY BRUSH CUTTING
Space D-1
PO Box 3611
Arlington, WA 98223
Phone: (360) 659-2465
Fax: (360) 659-9296

WES SPUR LLC
Active 11
1880 Baker Creek Pl.
Bellingham, WA 98226
Phone: (360) 815-0461
Fax: (360) 733-6311

WILLAMETTE FINANCIAL SERVICES
Booth 21
11535 SW Durham Rd.
Portland, OR 97224
Phone: (503) 639-6171
Fax: (503) 639-6231
John Manz started out in forestry, but he took a detour along the way that placed him above the forest as a fighter pilot in the U.S. Marine Corps. On a tour in Vietnam, he flew the F8E Crusader and was well on his way to making military aviation and the Marine Corps his career.

Ironically, it was high performance aircraft that changed the course of his life. In 1967 John sustained serious injuries when he ejected from his RF4B Phantom II reconnaissance plane. The injuries were bad enough to require numerous surgeries and force him to give up the armed forces.

"I didn’t want to spend my life collecting disability," says John. "As a forestry student in college I had logged for the Brown Co. in Maine, and numerous contractors around the United States, as well as working for the U.S. Forest Service on the Mt. Baker National Forest in Washington. After graduating from the University of Montana I worked in the woods for Potlatch Forests, Inc. in Idaho before enlisting in the Marine Corps as an officer candidate one quick step in front of my draft notice. So in 1968, after my disability retirement from the Marines, I headed right back to the woods."

The Weyerhaeuser Company offered John a woods foreman’s position in the Pacific Northwest. John jumped at the opportunity and spent the next 32 years with Weyerhaeuser Company blending his military skills with his work in the timber industry.

**Leadership**

It didn’t take long for Weyerhaeuser to notice the leadership skills John had honed in the Marine Corps. They decided to put them to good use, and in 1972 made him logging superintendent and one year later the woodlands manager for the Oklahoma Region — managing 967,000 acres of small growth timber while producing 400-500 truckloads a day.

John doesn’t regret for a second being taken away from the "big log" logging. He calls the opportunity to go south his "lucky break".

"It was in an area people didn’t want to be in, but small logs were the future and it was fun," says John. "With the help of my team we figured out how to make them profitable — increasing speed and efficiency. You had to learn how to become more efficient because you weren’t going to be running to any big trees to make up the difference."

**Technology**

During his career at Weyerhaeuser John got a taste of the "global market" before it was a household term. He visited over 40 countries, and analyzed numerous harvesting methods and the machinery involved.
"My military background continued to give me a huge competitive advantage," says John. "The aviation technology they were using in the planes I flew is what they use in harvesting equipment today — high performance hydraulics, high performance computer systems and simulators for training."

John laughs at how far he's come since logging as a kid up in Maine. "Back in '56 I thought I was quite a logger. If a new machine came out, I was right there. I found out later that the others let me work the machinery because they didn’t think I was bright enough to handle the horses."

If they only knew a half-century later John would be using his military background and forestry experience to consult for timber industry professionals.

We asked John, as a consultant, where he saw big changes in the timber industry and where the suggested focus be made in the future. Three areas came to mind quickly: performance requirements, rising energy costs and education.

**Peak Performance**

"To continue to be competitive, I believe we will need to focus on lowering our costs without reducing our performance requirements," says John.

He points to Sweden as an example: "They did it by changing their processes. They reduced their cost base and are now competitive with the U.S. South. I believe we need to pay significant attention to performance requirements rather than strict, prescriptive rules. Let the innovators innovate and lead us into the future."

"It’s a changing, global industry," John adds. "Those who ignore that simple fact will have a hard time staying in business."

**Energy Efficient**

Nobody, however, can ignore that soaring energy costs are quickly changing North American forestry.

"In the past we’ve had big timber and low cost fuel. That was our competitive advantage, but it isn’t any longer. Unfortunately, costs will continue to rise — they aren’t going back down," says John.

When John speaks one can almost hear the commander trying to gather his troops to battle: "We need to be doing everything to understand and build energy efficient systems. Focus on lower energy consumption in all areas. Energy won’t continue to be there in abundance. Other countries have had to deal with the high costs for years."

Again he uses Sweden as an example: "The country has close to 400 sawmills with individual mill production equal to or greater than 50,000 sawn cubic meters per year and zero domestic reserves of gas and fuel and they manage stay competitive. If they found and answer, so can we."

**Education a Crucial Tool**

But cutting costs isn’t the entire answer. For companies to operate efficiently and cost effectively, education will play a major role.

"With top rate employees, companies can eliminate redundant people checking on other people," says John.

John sees the industry already beginning to acknowledge the importance of education, noting the seminars and training sessions at the recent Oregon Logging Conference. "Those conferences were just a side attraction in the past. But now, seminars designed for 60 had 150 individuals."

"It’s not the strength of the logger but his skills. The industry has to be on the leading edge, using site specific, cost effective treatments — the people who provide for the real work of keeping the forests healthy. Loggers have to become known as surgeons — not butchers — to help provide for the health of the biological entity we call a forest."

And hand in hand with education comes communication. "To be successful we must learn to deal with people," says John. "We all have strengths. You can’t tap the knowledge of others if you don’t know how to talk."

Not surprisingly, he uses the military as an example: "As a leader of troops I better check with the guy in the foxhole to make sure he has the same view as myself. We’re all driving at the same ends with different methods and we can change. The challenge is how to work together. We are beginning to see activism long overdue in this business."

**Generals of Tomorrow**

Any industry is as good as its leaders. And John believes great leaders are molded, not born. His suggestions for creating the great leaders of tomorrow include:

- Continued study. Never stop reading. As much can be learned from Kipling as a textbook on forestry.
- Travel and learn about other cultures. "I can tell you that traveling to 41 countries has been a real leveler of my own ego — and you’re talking to a fighter pilot," chuckles John.
- John adds, "We need leaders who will walk with other cultures, not dominate them. Domination eliminates conversation.
- High Touch Versus High Technology. No one will argue that technology has taken the timber industry to the next level and cut down on the wear and tear of the average logger. But future leaders will need to be cautious and not let technology take the place of human contact and thus fall into the trap of losing touch with customers, employees, producers, and all of the other members of the “external” world.
- "If we don’t allow for the social side, we will miss real opportunities," says John.

**Fighting Urban-Rural Gap**

As for today, he is cautiously optimistic that new opportunities will present themselves with a new president and administration. But even if there are changes afoot, the election did demonstrate a fierce gap between rural and urban individuals. John, always the fighter pilot, sees this as a wake-up call to the forestry industry — dare we say a “call to arms.”

"People who work in this industry will have to learn to leverage resources and get heard and understood," says John. "Urban is very dominant — rural has to become politically active and assertive. And I believe it will help us to create performance based processes."

John adds, "To be successful we will need to be smart and shrewd and look at what our competitive advantages will be. We will also need to look at the big picture and understand it — looking at the whole process from beginning to the end consumer and optimize it."

Not bad advice from a fighter pilot.
Duratip™ Wood Hog Hammers

Duratip™ has designed a new line of replaceable tip hammers for wood hogs. The two-piece design is abrasion resistant and can withstand high shock load conditions. The new shape also puts more weight at the head to improve shredding action; and the tips have been designed for easy replacement.

For more information, call 1-800-615-9296, fax (864) 476-7510 or log onto their website, www.jeffreycorp.com.

Partners in Safety

Drone & Mueller and Associates has launched Partners for Safety, a new program that utilizes communication tactics to promote a safe work environment. In short, folks are trained to look out better for on another, taking safety off the bulletin board and into the work area.

The program can be adapted to the logging/lumber industry and has been given high marks by OSHA. "We look at safety as a communication problem," says Mike Drone, president of Drone & Mueller.

For more information call (314) 434-3141, visit their website at www.firestoneag.com.

Firestone Cut Resistant Tire

Firestone announced that their Forestry Special LS-2 tire now comes standard with CRC® (Cut-Resistant Compound). Designed specifically for forestry applications, CRC helps to protect against snags and tears from the rugged terrain of the forest floor. The tire’s 23-degree tread bars are also deeper and thicker, for longer wear.

The LS-2 tire with CRC includes a 12 percent higher cut resistance and a 15 percent average wear improvement versus Firestone’s standard forestry rubber compound and comes in 10 sizes and multiple ply ratings.

For more information, contact the Firestone Agricultural Tire Company at 800-350-3276 or visit their website at www.firestoneag.com.

Rainbow Mulch, Colorant Pump

FECON, Inc. has come out with the Rainbow Mulch Colorant Pump Stand — a low-cost, easy-to-use machine that enable companies producing mulch to add color to their processing capabilities.

The pump stand can color 50 to 200 yards of mulch per hour, using any model of mixer or grinder, while also metering both colorant and water usage.

The pump stand requires only a water supply and any hose, nozzle or spray bar apparatus the user desires for spraying into the grinder or mixer. The water required depends on the production rate and material conditions and FECO engineers are available to evaluate customers’ applications.

For more information, you can call toll free 800-528-3113, fax them at (513) 956-5701 or e-mail fecon@fusse.net. You can also visit their website at www.fecon.com.

Cat Introduces D6R XW

Caterpillar now offers the D6R track-type tractors in the XW configuration. The D6R XW features an intermediate track gauge and higher horsepower than the standard D6R and D6R XL. As a result, the D6R XW has great flotation and stability, and is more productive in soft underfoot conditions.

The tractor can handle more applications; thereby extending the work season. Although productive in dry and hard ground conditions, it’s built for soft ground. The D6R XW has a wider track gauge measuring 80 inches. The wider gauge allows for using wider track shoes to reduce ground pressure and boost flotations.

For more information, you can contact your local Caterpillar dealer or visit the Cat website at www.cat.com.

Worksaver Flexible Crane Boom

Worksaver’s new crane boom for skid steers comes with three lifting points to provide the flexibility needed to move or load hard-to-handle materials. The crane boom fits skid steers with “universal” quick-attach systems, increasing the versatility of skid steer without requiring the purchase of additional equipment.

It features all-welded steel construction and the boom has an overall length of 78”. Its lift capacity is rated from 1,700 lbs. to 2,200 lbs. (Actual lifting capacity is based on size and specifications of the skid steer.)

For more information contact Worksaver, Inc., by calling (217) 324-4973, faxing (217) 324-3356 or visiting their website at www.worksaver.com.

Allegro Field PC

Juniper systems has announced its Allegro Field PC™, specifically designed for data collection applications in harsh environments. The handheld computer was designed with the forest management and forest products management in mind. GPS data collection and mobile GIS can be integrated with the Allegro.

The Allegro features, among other things, operating systems for MS DOS and Windows applications, waterproof design, a full alphanumeric keyboard, large touchscreen display with backlight and heater, rechargeable batteries that last a full shift and expansion pods.

For more information call (435) 753-1714, log onto their website at www.junipersys.com or e-mail them at js@junipersys.com
CALENDAR

SEPTEMBER

5 - 7  Canadian Woodlands Forum  82nd Annual Meeting - Holiday Inn Select Quebec City, Quebec, Canada (514) 392-6947

8  Hoquiam Logger’s Playday  37th Annual Playday - Olympic Stadium Hoquiam, Washington (360) 533-3447

19 - 22  Pacific Logging Congress - (PLC)  92nd Meeting “In-the-Woods” Active Equip Show Portland, Oregon (425) 413-1359

25 - 27  Forest Resources Assn. - (formerly APA)  Fall Meeting - Grand Okanagan Kelowna, BC, Canada (503) 261-0705

26 - 29  Alberta Forest Products Assn.  59th Annual Meeting - Jasper Park Lodge Jasper, Alberta, Canada (780) 452-2841

ADVERTISER INDEX

Advance Drainage  .......... 48
Advance Thinning  .......... 27
Akins Mechanical Felling  .. 29
Bandit Industries Inc.  .. 17
Blondin: Rottne / Neuson  .. 33
Boman Industries  .......... 49
CMI/Volvo  ................. 25
Columbia Helicopters  .. 44
Continental Biomass  .. 19
Continental General Tire  .. 47
Cutting Edge  .......... 46
Expander Americas  .. 27
Feenaughty  .......... 3
Forestry Equipment/Keto  .. 38,39
Hamilton Engine  .. 40,48
Hobis Logging  .......... 14
Husqvarna  .......... Cov. III
Labonville, Inc.  .......... 3
Log Max Ltd.  .......... 37
Morbark  .......... 41
Oxford Inc.  .......... 22
Pacific North Equip.  .. 43
Partek Forest: Valmet  .. 20,21
Peterson Pacific Corp.  .. 35
Pierce Pacific Mfg.  .......... Cov. IV
PNGC  .......... 53
Ponsense USA Inc.  .......... 7
Quadco Equipment Inc.  .. 46
Risley Equipment  .......... 51
Rotobec West  .......... 50
SMA Equipment  .......... 52
Tiffen Parts  .......... 14
Timberjack  .......... 15
Timberline  .......... 5
Triad Machinery  .......... 59
Universal Refiner  .......... 12
Wallingford’s  .......... 40
Waratah  .......... Cov. II
WesSpur/Rayco  .......... 13
Western Power & Equipment  .. 55
Willamette Financial  .......... 54
WoodMizer  .......... 50
Wyatt’s  .......... 45
Young Corp.  .......... 42

Oxford Inc.  .......... 22
Pacific North Equip.  .. 43
Partek Forest: Valmet  .. 20,21
Peterson Pacific Corp.  .. 35
Pierce Pacific Mfg.  .......... Cov. IV
PNGC  .......... 53
Ponsense USA Inc.  .......... 7
Quadco Equipment Inc.  .. 46
Risley Equipment  .......... 51
Rotobec West  .......... 50
SMA Equipment  .......... 52
Tiffen Parts  .......... 14
Timberjack  .......... 15
Timberline  .......... 5
Triad Machinery  .......... 59
Universal Refiner  .......... 12
Wallingford’s  .......... 40
Waratah  .......... Cov. II
WesSpur/Rayco  .......... 13
Western Power & Equipment  .. 55
Willamette Financial  .......... 54
WoodMizer  .......... 50
Wyatt’s  .......... 45
Young Corp.  .......... 42