



## AVAILABLE FOR ACQUISITION

Of the three types of portable saw mills manufactured Mobile Manufacturing Company [www.mobilemfg.com](http://www.mobilemfg.com) is the only one that should dominate the global market with its competitive advantages. There are two other portable saw mill designs that operate with 1 blade. This design operates with 3 blades and one person can operate it to make lumber to a 1/32nd of an inch accuracy. This can cut large logs that big saw mills cannot cut that will not fit through their Head Rig and in these cases, have used the Company's saw to cut the oversize logs.

With no formal sales or marketing efforts this saw is now used in 55 countries from its customers bringing it into these international markets, then observed by other users and word of mouth expanding its sales in those countries. However, there a big market in the US and Canada alone.

The gross margin on the saws with a \$28,000 sales price is about 62.5%. The Owner said materials are about \$8,000 and labor about \$2,500 per unit. Increased volume could improve the cost of materials. Once production is restarted again with a 12 to 20-person workforce they can build two saws a day.

The market for new portable saw mills is worldwide. From using it in large saw mills, individual owners, park services, people transporting it to remote locations, to third world countries using it to develop communities, the need for this kind of saw mill is universal.

This is a turnaround offering and can be acquired for a fraction of what it would be worth if the Company had not had such an unfortunate chain of hostile family takeover, employee problems and a lack of capital. The sale of this Company is a turnaround, due to the current situation of the Company. The Owner thought they had to vacate as of June 1, and let go most of the production employees. The vacate date is now October 31. The current staff is keeping up with the parts orders for the consumable parts like teeth. Since June, there have been about 50 or more inquiries to buy the machine and the Owner said he did not write down all of them and at \$28,000 per unit that would be \$1.4 million in lost sales. Once the business is relocated and production can resume, the Owner feels at least 25 orders could be immediately started. The Owner said, "buyers are now looking for used ones."

The Putnam Bogie trailer as seen on the website is also included in the sale and the brochure will be sent upon request.

An email from the Owner. "These are what we get from people looking for sawmills now. This happens almost every day. Ron"

"Gosh, I am sorry to learn that you are stopping production. Is there  
> anything that can be done? This seems like a fantastic mill with a  
> real blade, looks like it would cut straight through knots instead of  
> bowing like so many band saw mills do."  
>Alfred Amstutz

While the Owner is willing to sell 100%, his preference would be to retain a minority position and benefit from the growth of the Company once a better capital and a sales and market plan is in place.

**For more information contact Rick and he will send you an offering memorandum.  
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